od at the Dethan, Ale., per to see de des mail matter. DESCRIPTION RATES

par, 55,00. ps. Menths. 12.50 principe, \$1.75 One week, 10c Delivered by Carrier.

ptions by mail, paid is ad 15.66 per mates.

DOTEM WEEKLY EAGLE

والرار بهيوا Telephone No. 119.

Saturday, Dec. 19, 1914.

What is Advertising? By David Roney.

The dictionary will give you the meaning of the word, but doean't begin to illustrate its intents and purposes as understood and used today.

Many persons think it is alto gether a means to coux cash out of people's pockets for something inferior, that people can be made through a succession of alluring lies, to think they need.

Those who think so are often right. But there are two kinds of advertising, with many subdi-

One kind is to get the best the buyer, and let him yelp, withut recourse. The other is to establish good will—to create a person or concern that is doing the advertising.

the article, person or concern that puts out that kind of advertis-ing is bound to be short-lived, bethe public eventually gets on to the trickery, and then turns to let nomebody else feel them.

Such people have to be fooled and will be fooled as long as they live, but always through an ever changing appeal.

If you are going to make nick elean-up, and a prompt getaway then that kind of adver-thing, while it is neither creditable, bonorable nor praiseworthy, is the kind you want to employ.

If in business to stay, it is nec emary to build up an honored and that can not be schieved through dishonor, try as mary. The Department Store.

The department store of today, while not altogether above proach in its general advertising often offers real baryains in some, through the hope that those who ad will buy something clee, on the male of which there is a profit. Their success consists in having

ay different stores in one and courage to sacrifice the profits of one or more stores or deat apperently ridiculous about such a crime!

The department stores are go he to "trim their sails" one of be any department stores.

Already they are looking for peping store better, and do-better advertising, on a highthe day of the same of the sam

vertising writers of real shility.

which there was most had been proyen the best. Department store advertising managers are daily and hourly beset from the front office, to be "more aggreswhich can be construct Bile, only to mean more and bigger

whoppers.
The "boss" holds the dollar. so close to his eye he can't see beyond it. Immediate resultsthat's what he wants-and let the future take care of itself.

It's doing that—the future is and it's uppelenting-Nemesis on horseback.

Many advertisers feel that if by "shoot off" a certain a certain amount of advertising, like they doot off fireerackers on the Fourth of July, they are doing the thing up brown, while if they would de less, and do it betzer. they could make their advertising pay, which it doesn't often beyond the cumulative effect of the constant reiteration of the more of the article, person, or concern, which in itself is good, but by wrong methods costly.

Playing Fair.

Most advertisers have attained. or if they haven't, should attain, some strong out-standing feature as an index of excellence and then but their advertising into the hands of some one who can make it distinctly and distinct individual and original, while saying the one thing in forlly thousand different illuminating WBVS.

The point of merit must be real, not pretense—you must play sentiment in favor of the article, fair with the people—give them quality, value, money's worth-tell them bluntly, forcefully, un-More people reapond to false deritandably, sincerely, enter-siturements, because there are ininingly, instructively, but not more of that kind of people. But pedantically, sometimes with a which it demands for allowing it bang, and again with the soft self to be shot to pieces, redal, what you have, or are, or can do; and they—the intelligent, etter element—will respond engerly—and fill your coffers to overflowing.

t isn't there, you can't write it desiring to dissolve the corporan, and expect it to "take." advertising is a simple thing the simpler, saner, more unpretentions it is, the better. Hon- dissolved. cesty in thought, word and deed, E. R. Porter, (stockholder); and a ulain statement of facts. R. C. Bland, (Stockholder) D. C. and a plain statement of facts.

your personal pride, in your saperior literary ability, but you had better forget that and take helder); J. M. Head, (stockhold-pride in the certain, sound and er); J. E. Wise, (stockholder); undying repute of the article, per- Henry Green, (stockholder); E son or concern you have set out C. Porter, (stockholder); J.

faith with the people; back up every statement; be really honest fair, square and true; and you will be a thing so rare the people can't forget you.

Probably the people of Atlanta are better able to say whether Frank is guilty or not. It was land, (stockholder); C. L. Strick-land, (stockholder); B. F. Burk-there the crime was committed ett. (stockholder); J. L. Kelly. there the crime was committed; ate for the benefit of oth- it was there where the murdered and the trivial things thus girl lived and where Frank lives, offered meet a ready response. And it was an Atlanta jury that But people are learning to take passed on the case. Naturally the call the "snapa" or "baits," and people were wrought up, and if the fear go, and they are also they didn't get wrought up over certify that D. C. Carmichael. Such a crime they wouldn't be whose name is signed to the foreman. Would the courts say there is a limit to the that the people living in a coin- to me acknowledged before me of bankrupt manufact- munity where such a crime was areas fre losses, and other reas committed, could make an unfair said contents that he executed the and excuses for offering trial by expressing themselves

than Iowa, and yet buys corn going consent executed the same constant process.

Leady they are looking for The color of the state for the con from Missouri. We produce at a profit. When our state actually buys tomatoes from other states, we feel embarrassed the foregoing consert or agree

with that in view my longer,

THE DOTHAN LAGLE epitions, due to the lack of ad One thing about us all. We ean adapt ourselves to eigenm-So much of a was done by in-stances. If we have an income of efficient people in an inefficient \$100 a month it takes it to live manner that it established a on, and if that income is cut to standard which other department \$50, we still live, and in time, get stores, that gold have done bet-ter felt forced to follow, on the presumption that the kind of his \$150 a month and being hard up. When he worked on the section, he said, at a dollar a day, he had about as easy a time financially as he did with the bigger satary. Big incomes usually make big spenders.

> Colfier's Weekly simulated the South a few years ago, and since that time has taken pains to say nice things about this section, but not coming out in an apology, but now it comes down to Atlanta with a trained lawyer, and experienced writer, to work up a sentiment in favor of Frank.

> When two lawyers started, a fight in Tuscoloosa the other dag the presiding judge just dismiss ed court and let them at each other, and they stopped. No fines were asseess, for the judge want ed them to settle it in their own

This section of the country hasn't experienced in years. the nncommon things of having four freezing days coming together, That was the case this week,

Truth is that which serves us est in expressing our lives. roffing log is truth to a hed of violets; while sand is truth to a cactus.—The Fra.

While we are preparing for things to eat Christmas, let us re member that there will be other meals to follow when Christmas over, and not overeat.

Germany insists that Belgium horry up with that \$70,000,000

We, the undersigned, holders of all the capital stock of ${f E}_i$ ${f S}$ Moore Oil Company, a corpora-Sincerity is the thing, but if tion, which is now outstanding, So, tion, hereby consent that said E. S. Moore Oil Company shall be

Embellishment may gratify C.; P. L. Clendinen, (Stockholder); Dr. G. W. Smith, (stockholdler); D. C. Carmichael, (stock to exploit.

Siak yourself in your project;
Sound in your message; keep Malone (stockholder); C. T. Simonton, (stockholder); J. J. Espy stockholder); W. R. Painter, D 2. C., (stockholder); D. W. Hend (stockholder); Mrs. Nettie Wil-kerson (stockholder); P. M. Metcalf, per B. G. Farmer, his attor- Your Old Hat. ney, (stockholder); É. R. McCary, (stockholder); Earle F. Moo-

State of Alabama, Houston

county.
I. H. K. Martin, Notary Public, same voluntarily on the date the same bears date, and that 11 of the other parties whose names Alabama is a bettre corn state purport to be signed to the fore

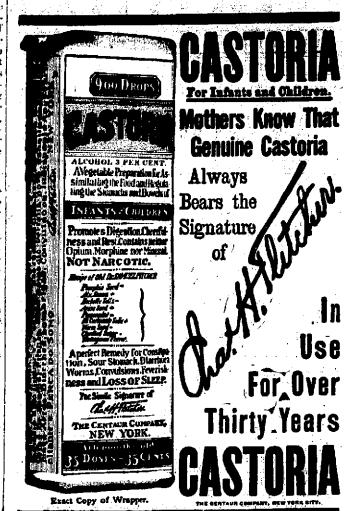
Witness my hand this the 12th

day of December, 1914, H. K. Martin, Notary Public.

I. A. C. Crawford, Probace Judge in and for Houston equaty Alubama, do hereby centry that ment in writing has been filed in the office of the probate judge of Houston county. Alabama,

Dated at the court house at Do-Those who have thought that than, Alabama, this the 12th day

A. C. Crawford. D12-19-26-12 Probate Judge.



For Rent-6 room house, modera conveniences, at 205 South St. Andrews, H. C. Pilcher, tf

t in this section.

STOCKLAW ELECTION.

Beats two and four will vote on the stock law Monday, Decem-Well, if the Texas farmer can ber 21, and the people are requested to vote are requested ber 21, and the people who are grow cotton at a profit at fig a found field to vote are requested to turn out and vote on the properties. losition.



We have in stock cheaper coal, but for real economy we reccommend-

Acton Fancy Lump. Montevallo, Or Piper No Clinkers-Less Ashes

Cotton Coal Company

581

Phones

636

Don't Throw Away We'll make it Look



216 EAST MAIN

MARTIN HOTEL BLDG

We Will Pay You 10c For Cotton

In Exchange for a MIGHTY MONARCH STUMP-PULLER

We have a few machines in this territory. Get in on one of these and save freight.

ZIMMERMAN STEEL CO., Mfgs. Lonetree, F. D. WILLIAMSON, Dothan, Ala.

ooking for something in the way real BARGAINS in real estate

To the investing public that is

REAL ESTATE

BARGAINS

of real BARGAINS in real estate will submit for your care of consideration a new places of proper lare, several ty that are thrown on the MAR-land is in a high state of the that are thrown on the MAR-land is in a high state of the for no other reason, than the owners are forced by the for good land at living at that the owners are forced by the present financial depression to buy this land in any sacrifice their holdings and those get good terms. hat are in search for **REAL** ENUINE BARGAINS, this is your time, to get what you have been waiting for.

FARMS

400-A, near Webb, 70 acres cleared, two settlements, timber and ever-flowing branch, fine for stock raising and general farmin. This can be bought for er (brand new) place has ten dollars per acre terms. A REAL BARGAIN.

Dothan, three horse farm open home, you will not make and the horse farm open home, you will not make and the house and ever running water on place, fine for stoc kraising and general farming. Will swap for some good paying City property. A DANDY FOR THE PRICE (3)

128-A, three and a half miles those that are looking for a south of Dothan, 70 acres cleared, little home with a large and two good settlements, ever looking for a genuine large will do well to investigate running water and plenty of timber, for \$22.50 per acre, an ideal place for stock raising and general farming. Can give good terms.

THIS IS THE CHEAPEST

One new up-to-date bung. THIS IS THE CHEAPEST ON South St. Andrews street to Dothan.

(4) Consumer of the street of the stree

Dothan, 50 acres cleared, ever is looking for something is running water, two settlements, place has about sixty bearing Pecan.

too ideal for the man who wants to own a good farm and live in town. Can give good terms and ter street. Ideal location will swap for some good paying home and place has large property in Dothan. Was valued at forty-five many property in Dothan.

lows at all and ideally arranged, price on valuable property.

This can be bought for \$3200.09 busy. and worth much more. Now, Mr. Man, that wants an ideal little farm close in, call at once or you LaFayette Avenue, well le will miss the bargain of your life. in one of the nicest and (6)

vision or small farm. This place the general depression of can be bought for \$2,500.00 and it forced to sell. \$2800-hard to is a bargain and if you are look. Price.
ing for something that will certainly double in value inside of and those that can not find we the next five years, it will pay you they want in this list will sale to look over this proposition.

west of Blocomb, with good water prices. mill, gin and saw mill connected. all for \$1,500. Now Mr. Investor, that is looking for a No. 1 proposition, get busy after this one. (8)

north of Siocomb, good house and fair land, with thirthy acres open price \$1.100, and a bargain at the price.

38-A, with 7 room house in Slocomb, place adjoins with school campus, also has good pasture and the best proposition for sub-division and any one that is wanting an ideal home in good town where he can make a living

The State of the S

(1)

One house and lot on ave., practically new rooms. Price \$1,150.

ought for er (orang new, place as and some and in good neighborhood and owner is forced to sell and to 360—A, five miles north west of and too looking for a good and too looking for a nie.

ton street, just one and olocks off of South Ostes

120—A, one and half miles w. of neighborhood and the party is looking for something took This place can be bought for fifty dollars per acre and it is an ideal for the man who wants

One 6-room house on North N dollars before the panie, but w 20—A, one mile out on the grad take for a quick sale, one the ed road and all cleared and has and dollars less and those one of the prettiest little bunga have been looking for the price on valuable property.

One 6-room house on 20 neighborhoods, which 20—A, out on south St. Andrew worth much more here then put with small house, fine for sub-di- is offering it for, but eating

> We have many other i (7) show you select property in the country in the

> > See or Write The O'Kelly Really Da.

Phone 682 40-A,One and a half miles Morning News Built

Pep-To-Lac Bottling Ca. Residence 'phone 509 er 44 Solicita General #00 graphic and Types ing Work.

J. R. Faircloth, Pres. J. L. Crawford, Cashler W. R. Flowers, V.P. H. G. Fortester, Asst-Cashler UNITED STATES DEPOSITORY

Dothan National Bank

Surplus and Profits \$75,000.00 Stockholders' Responsibility \$1,500,000.00 A Raional Bank under Government supervise

In business here continuously over twenty.few years, Interests allowed on deposits in the saving departments at four percent.

NewspaperAACHIVE®

when christmas calls

Christinus has called—and I want to go home;

Christmas has whisperedout through the night

There's something that beckons to us who must roam

Fur from the berries of searlet and white;

There's something that beckonsand out on the road We follow the traveler and hea-

vy, the load Of those who may never turn back to the fold.

Christmas has called-and I want to go back-

Back through the years to a day that I know Over the trail of a dream-woven

Track Into the heart of the Longtime

ago. Where searlet and white from the gray wall above

The holly twined in with mistletoe bough,

And all of us met in a circle of love--I want to go home-and I want

to go now. I want to go home to the day

where at dawn tow-headed youngster rush ed forth with a whoop At the clarion call of the lattle

Tin Horn And the roll of the drum as it summoned the troop

Of the tin-soldiered legion with muskets a-gleam,

Servied and straight in an un broken row-

I want to go back where a fellow can dream

Of Christmas like that in the Longtime Ago.

-Grantland Rice.

Mrs. R. C. Williams Hostess at Rook Parties-

ties at which Mrs. R. C. Williams entertained on Friday.

Her levely home was beautifully decorated, ferns and holly, the Christmas colors red and green. being used with artistic effect.

In the dining room the table was spread with a Venetian lace piece, the centerpiece was a most attractive Christmas tree, holding the score cards, small pictures of Santa Claus. At the close of several exciting games of Rook, a delightful two-course limeheon was ^{*}scrved.

The guests of the afternoon were Mrs. S. B. Wooten, Mrs. Ben Crawford, Mrs. H. H. Mc-Neill, Sr., Mrs. E. F. Moody, Mrs. R. H. Walker, Mrs. Whit Forrester, Mrs. Joe Espy of Cordele, Ga., Mrs. Cameron, of Troy, Mrs. Robert Boyd, Mrs. J. M. Stephens Mrs. A. T. Marchman, Mrs. J. M. Merritt, Mrs. J. P. Adams, Mrs. Will Howell, Mrs. Lawson Forrester, Mrs. W. F. Yarbrough, Mrs. F. B. Culver, Mrs. J. W. Grant, Mrs. Ethel Williams, and Mrs. Will Chapman.

In the evening Mrs. Williams guests were, Mr. and Mrs. J. Ray Jones, Mr. and Mrs. George Malone, Mr. and Mrs. John Flowers, Mr. and Mrs. Will Flowers, Mr. and Mrs. Will Flowers, Mr. and Mrs. Will Marie Mr. Mr. and Mrs. Will Marie Mr. Mr. and Mrs. Will Mr. and Mrs. Mr. and Mrs. Sellers McNeill, Mr

and Mrs. H. H. McNeill, Jr., Mr. and Mrs. H. G. Forrester, Mr. and

Should Women Propose?

for men are anxions to propose nau. to heantiful and attractive wemen, and if a woman can be eith er of these, she may keep her waiting list" so full that arding ry men can not find standing coom

ent to place themselves in a position where they think linek might go against them; consequently they hedge themselves about with the pining with leve for a creature mus Glynn the funniest man in which they lack courage to emthey know could not be refused at the Palace Theatre. definitely paying her own board tage these musicians give

marry without the consent of the and Monday. other, wherein should the one posess rights or the power to impose duties that are devied the others Marringe is a civil contract and to be binding must be mutual. which means that both parties thereto have equal rights to pro-Two of the most delightful affight to propose is more than a ternoon and evening Rook par-

> Mrs. Joe Espy of Cordele, Ga., is the guest of her sister. Whit Forrester,

> Mrs. Camerou, of Troy, is visfiting her daughter, Mrs. E. F. Mnody,

with her sister, Mrs. T. M. Bar-sideration when the Audacions watchout to prevent a fire, nett, left this morning for her went to the bottom and the recent home in Florence.

younger set attending the various is doomed. olleges and who will spend the Green of Woman's College, Miss by armed cruisers of great coal in the large factories and in the Florence Ellis of Wesleyan, Miss carrying capacity, destroyers and public schools and other places Mrs. A. E. Pace, Dr. and Mrs. E. Mary Ha Flowers of Shorter Col- the Tyne in coming into Newcast work or live every precaution Jones, and Mrs. and Mrs. Ed lege, Mr. Felix Leslic of Riverside the the passengers on the boats should be taken to prevent a first Jones, and Mr. and Mrs. F. B. lege, Mr. Felix Leslie of Riverside vic the passengers on the moons shound on colors what may be Culver.

Academy, Mr. Royce Crawford, cannot hear each other speak by There is no telling what may be colored by the moon. A little warning now Mr. T. J. Whatley, Mr. Wallace cause of the din of steam ham the result. A little warning now Malone, and Mr. J. P. Culver of mers, most of which are making may do a whole lot of good. We the University, Mr. B. F. Green, destroyers and submarines.

Certainly there could be no Mr. Cowdrey Farmer and Mr. When Sir Percy Scott expr valid objection to a woman's pro. Charlie Farmer of Bowen's Col- his doubts of the efficiency of the posing if she cared to do so; the lege, Miss Lutrelle McLennan, dreadnaught just after England such a thing is rarely necessary, and Miss Iona Peterman of Bre- had placed her sent on it as the

> IF THE BABY IS CUTTING TEETH Mrs. Winslow's Soothing Syrup A SPLENDID REGULATOR

That splendid musical minstrel they hedge themselves about with vandeville featur. "The Imperial a wall of reserve, all the while Musical Hussars" with Nicodeminstrelsy, as comedian with Cobrace with a simple proposal that burn's Greater Minstrels tonight a proposal to clothe and feed Glynn's comedy and musical abilthat creature during the remaindiry is too well known for com-er of life, last as long as it may. His latest offering is the Should one ask why men are so above sterling musical feature. timid and women so bold? In this Among quartette offerings of saxcase, should the woman propose aphones, brass and string num-and relieve the man of his misap, bers interspersed with "Niek's" prehension, or should she go in- comical capers of brand new vinand clothing herself? Should she church organ number an imita-not look out for herself and get tion which is a heautiful and novthe man of her choice—the best el selection featured in their elevone she can find-just us a man er act. This is only one of the all new attraction features Man-

BATTLESHIPS DOOMED

AS FIGHTING CRAFT

London, Dec. 17.-Englard probably never will by down an other dreadnaught, says one of the foremost ship builders in this country, who, for obvious reas ons, cannot be quoted. All the dreadnaughts according to this authority, which have been daid! down will be rushed to completion, but no orders will be given



Chicken Dothan Exchange

123 N. ST. ANDREWS ST. PHONE 603

EVERYTHING IN POULTRY AND EGGS BOUGHT AND SOLD.

Write Us What You Have To Sell Or What You Want To Buy.

Poultry-Supplies and Feed.

een spending the winter here. This policy was under serious con-lings. Every one should be on the loss of the Bulwark has only serve live in the grate. This is danger Among the members of the the battleship as a tighting craft

All new construction in the careless which may result in a seholidays at home are: Miss Estelle British shippards consist of heavistrious, fire. When Sir Percy Scott expressed

premier fighting unit of naval war fare, his unorthodoxy made kim prising to see the small number the strategic heretic of his time of horses in this city that have but this war has come near to vindicating his theory, for thus far not a single success can be placed to the credit of a dreadmought, while the experimental, almost despised, submarine, has PURELY VEGETABLE - NOT MARCOTIC won most of the naval lancels.

France is also reported as hurrying the construction of submorines while Russia is said to have asked for tenders on a submarine of a thousand tons.

BE CAREFUL ABOUT FIRES. (Montgomery Journal)

One cannot be too careful horse from suffering. about protecting himself from fire. As a result of this cold spell the grates and furnaces of the fine fine option of the grates and furnaces of the fine option option of the fine option of the fine option of the fine option op

Miss Lenora Bellinmy, who has for any more vessels of this type homes, stores and public build-

Many go to bed leaving a large ed to confirm the opinion that ons. If a lire is needed the grids should be sereened. Some times the man attending the furnace is

In the large factories and in the hope so, anyway.

PROTECT YOUR HORSES

(Montgomery Journal.)
This cold-spell is working grea hardship on the horses. It is sur f horses in this city that have

the cold wind. We should rement her that the horse suffers from the cold as much as usen. It is our duty to protect these dumb erealures.

Let us not forget that the bor a cannot talk, yet he suffers just the same. Put a blanket around that blanket now and keep your Yard.

Piles Cured to 6 to 14 Days

SAVES DANCATER

40 January 1st, 1918. Rendy, Ky.—" I was not able to anything for nearly six months," w Ars. Laira Bratcher, of this piace, was down in bed for three months.

I cannot tell you how I suffered with my head, and with nervoluness and womanly troubles.

Our family doctor told my huntand he ould not do me any good, and he had o give it up. We tried another doctor,

could not do me any good, and he had to give it up. We tried another doctor, but he did not help me.

At last, my mother advised me to take Cardui, the woman's tonic. I thought it was no use for I was nearly dead and nothing seemed to do me any good. But I took eleven bottles, and now I am able to do all of my work and my washing.

I think Cardul is the best medicine in the world. My weight has increased, and I look the picture of heatth."

If you suffer from any of the nilmants.

blankets on them. Why is this?
Some times horses remain hitched for an hour or more with no
protection for their bodies from
the cold wind. We should remem
in the past 50 years.

Wanted .-- To buy good second your horse. It is not only his baint top buggy for each if cheap mane but it is your duty. Get Lehman Moore, at Toombstone

> Genuine Bermuda Onion plants, Hastings seed, now ready, 25c

For Rent-3 connecting room ith bath. Mrs. C. E. Walker, it



BE PREPARED

PHONE 102 L. H. MOORE ICE CO

Where would you be most likely to meet a friend or sequalit



It is mote that you should have the best meat. Heet us at our counter and it will be moted out to you! You'll preet your friend here to. The friend of your appolite!

on all state and county Peli taz will be dee

Tax parers are gree promptly as possible, thereby ing interest. The law requires that

of the collector in the court hour

will be collected.

and unless they are, additional seek

DR. E. N. PASSINGILL

DENTIST.

First National Book 7660

The Woma ; let

THE SALE AT ALL L

MITH HALL

Tax Collector Houston county



COLD WEATHER COMING

EMPIRE **Fancy Lump** COAL

BUY the BEST and be SATISFIED

YOUR PATRONAGE SOLICITED



DOTHAN CAMP NO. 181, W.

NEWSPAPERHACHIVE®

Newspaper<mark>ARCHIVE®</mark>

about her doorway.

Men are sometimes too differ-

seeks a wife? Furthermore, since one cannot ager Coburn promises for Touight

to exercise it.—Exchange.

invigorating to the Pale and Sickly The C. I Standard general strengthening tonic GROVE'S TASTILLESS chill TONIC, drives on Matria, enriches the blood, and it less the stre-tem. A tr., To Tor reduits and children, St.

\$10 ALUMINUM WARE SET FREE

more Christmas present than a first

Range—a

appropriate

BUCK'S

What

class F RANGE?

Buck's

This store believes in giving the public a share of our profits. We know that is advertising which will result in greater benefits, both to ourselves and to our trade than any other method we could possibly employ. YOU get the benefits from a co-operative plan of this kind and our business is built up by your continuous

With every BUCK RANGE we sell between now and irisimas we will give free of charge Aluminum Kitchen Ware.

Seven high grade pieces-are this list: I Tea Kettle, seamless shaped, abonine handle; 1 Berlin Sauce Pan with cover; 1 Large Pudding Pan; 1 Large Mixing Bowl; 1 Two Quart Lipped Sauce Pan; 1 Glass Top Coffee Percolator; 1 Self Basting Roaster and 1 Large, Ten Inch, Reinferced Handle Frying Pan.

One \$10 Set Aluminum ware Guarantead To Wear 20 Years

FREE OF CHARGE

COME TO OUR STORE SEE THE WONDERFUL BUCK'S RANGE, AND THE ALUMINUM WARE YOU GET FREE OF CHARGE LOOK IN OUR WINDOW.

CULVER & HARRIS FURNITURE CO.



WHAT SHALL I GIVE?

Bring this list along and ask for these articles:

Pretty Ivory Goods .--

Ivory Pin Cushions 48c up Ivory Picture Frames 19c up Ivory Mirrors \$1.50 up Ivory Calendars 96c Ivery Fans with box to Ivery Makicure Sets at 95c to \$1.95.

VANITY BOXES.

German Silver Vanity and Gard Osses —very pretty and wear well 50c to \$3.00 Pretty Mach Bags\$1,50 up

WHAT SHALL I

Have You Put It Off Until The LAST FOUR DAYS?

There are many who have and "What Shall I Give" is the question of the hour. With so many to remember it is a problem to think of the right thing for each one. And the more you ponder over it the more perplexed you seem to become.

But there's no need of wrinkling your brow and puzzling over it any longer---Dothan's largest department store has solved the problem for you.

Here are Dothan's largest Xmas stocks over flowing with helpful suggestions and opportunities to buy the right gifts at a moderate cost.



GIVE SHOES.

If you give shoes from this big store's Shoe Department, you give something worth while,— something that will be appreciat-ed by any,—something that you will know is of a quality that no one need be ashamed to give.

Beautiful Fox Slippers for evening and dress wear, they are unquestionable when it comes to style and fit,—exclusive qualities that cannot be had in other slip.

Who would not appreciate a pair of Fox Slippers for Christ-mas? Prices\$3.50 and \$4.00

Pretty high shoes for women and children and new shipment of Merriams Shoes for children.

NEW SUITS AT A BARGAIN.

One of New York's biggest suit makers wired us that he had forty-seven suits on hand that he would close out to us so we could retail at half and less of their regular value. We had him send them and they are the greatest values we have ever had in all of our ready-to-wear experience. You can't afford to wear your old suit when you can buy one of them at these prices.

They would sell regular at \$18.50 to \$40.00. We have them priced at \$9.98 to \$1895

PRETTY SWEATERS FOR GIFTS.

Lovely all-wool sweaters that many will need to keep them warm, and who would appreciate it.

Children's Sweaters in white, red, gray and navy, prices

Ladies Swesters in most all desirable colors, and that will make a very nice gift. Prices \$1.50 to \$4.50. Pretty Sport Coats in navy or red, made with box plait, and great for gifts. Priors special at \$2.95.

We will be open evenings till Christman. Will be glad to have

you "drop in" when down town.



COAT ARRIVALS-WORTH LOOKING INTO

Shipment of new style Black Broadcloth Coats. Made of the best quality Chiffon Broadcloth and lined throughout with good grade satin. They are easily worth \$25.00 and \$27.50. Priced now at\$12.50 and \$14.95

DRESS SPECIAL.

We have lowered the prices on all wool, silk and wood combination, and satin cresses. Buy one for a gift. \$25.00 and \$27.50 Dresses all kinds included\$14.95 \$18.50 and \$22.50 Dresses all kinds included \$12.95

Most all sizes in black, white and all colors. Elite "Fitwell" Gloves. Each pair guaranteed to give satisfactory wear. Prices \$1.00 and \$1.50 pair.

CHILDRE'S GLOVES.

Children's wool gloves in all colors and all sizes, and they make lovely gifts for the little fellows, Prices 25c. Ladies Wool Gloves in black, white and colors, Prices 25c to

Children's Kid Gloves at \$1.00 pair.

We will be open evenings until Christmas. Glal to have you drop in evenings when down town.

MECEWEAR

been told many times how bean ever brought to Dothan. tiful our neckwear has been all Rubroidered handkis 10c up The high collars with vest effects, Lace Trimmed Handki's 390 to neck ruffs," dainty collar and cuff sets, linen collars and cuff sets, linen collars and cuff sets, linen collars and chiffen combinations with a touch of color. You Animal Handkis 2 for 5c ment see them to appreciate their Gentlemen's Handkis 10c to50c beauty. Price 25c to \$2.48

HANDKERCHIEFS.

When we say the shipment of No need to comment on our par received Priday is the stock of Handkerchiefs. If you have seen them, and if you have stitlest we have had this season, not, you have missed seeing the stying a good deal, for we have prottient lot of Handkerchiefs

wen. You'll rave over this. All Lines Handkis . 15c to \$1.00

Ask to see them.

GIVE THEM A DOLL

Don't have the little fellows disappointed Christmas morning. "Do you reer how it felt?" They all want Santa Claus to bring a DOLL and they are very reasonably priced here for the best quality of German made dolls. The prices begin at 15c and on up to \$6.50. Many pretty dressed dolls and pretty mechanical dolls that walk and talk. The beautiful Royal Della at 50c to \$6.00 rep-Give each child a doll for

SANTA-Who I Am

I am a mysterious thing; the most powerful, most kindly influence, in the world.

Unseen, unhearelded I slip into the palaces of kings; softly I glide into the peasant but. I linger in a billion hearts; inhabit a thousand lands.

Sorry, indeed, is the land that knows me not.

I bring a greater happines to all who are happy; I assuage the misery of the miserable.

I am the inspiration of a million tender thoughts, the reminder of a million happy memories.

Beneficence, humanity mark my passing. I tug at the heart-strings and loosen the purse-strings.

I sway a nation as I sway a child.

And, ah, the children, how they love me! Were I not, what heartburnings would there be; what a pitiful void in dream world of pratting childhood!

I am the hallowed incarnation of their pretty imaginations; I am the materialization of their dream

I am, I was, I shall be, until the end of the earth. I am supreme; I am necessary to the peace of the world and the happiness of mandkind. For am 1 not the personification of "peace on earth and good willtoward men"?

I am universal, all-powerful, all-prevailing.

I am the Spirit of Christmas.

GIVE HOSE

Who can think of anything any Pearl Beads in pretty case \$2.50 nicer? We offer all \$1.00 colored Seed Pearl Ear Rings 75c

Phoenix Guaranteed Silk Hose, all sizes in black, 75c and \$1 pr.

Onyx Black Hose with new pointex heel, \$1.00 and \$1.50 pr.

Keyser Italian Silk Hose \$1.50

25 and 50 cents.

Give the Servants Hose.

America Hose the 10c kind with

SUGGESTIONS

Lovely Vanity and Card Card

made of good quality. G. silver ----- 50c to \$2.95

German Silver Mesh Bag \$1.50

Pretty Marble Clocks, that we. recommend as timekeepers, \$1.50 All sizes in Silk Liste Hose at kind, special 98c

> Beauty Pins, that look twice. the price of 15c to 50c

Gold top Bar Pins at 50c a guarantee. Good as ANY you Pretty little Bags for the little

GIVE BATH BORRE



Bianket Bath Robes to be made Pretty patterns and lovely quality cloth, with cords, etc.

DOWN COMPORTS

There is not a lady in Dathan who would not appreciate a proty Down Comfort,—pink, yellow at \$3.50 to \$12.50.

GIVE TOWELS Linen Towels that are always acceptable and always useful, 26c to \$2.00 each.

Cotton Huck Towels at 10 and 15c and Large Size Bath Towels Pretty Bath Mats at

Saxon-Heard Dry Goods Co.

NEWSPAPERHACHIVE®

Outr 4 more days till Christ.

p early in the mornings

evenings 'till